



Smiths Medical simplifies their planning, budgeting and reporting processes



Enterprise Performance Management– Smiths Medical, USA

Client Profile

- ❑ Provides FDA approved medical equipment and consumables used by major healthcare organizations and hospitals worldwide.
- ❑ Their products are sold through a network of suppliers and directly to hospitals and other health care providers.
- ❑ The company was an early adopter of EBS R11 using one single instance globally and is currently on EBS R12.
- ❑ Planning and Reporting is a major pain point and focus for the organization.
- ❑ The company recently had implemented Oracle GRC to meet its Governance, Risk and Compliance requirements.

Business Challenges

- ❑ With its operations and offices spread globally, planning process was a continuous challenge.
- ❑ Planning, Budgeting and Forecasting was done using Spreadsheets. They had challenges with the inherent associated weaknesses of spreadsheets such as data integrity, lack of data visualization, lack of actionable insights, version control etc.
- ❑ Lack of timely, accurate and integrated reporting.

Our Solution

- ❑ OneGlobe conducted a thorough review of their planning processes and recommended configuring Hyperion Planning and Budgeting as one solution for two specific and different audiences
 - Summarized Financial reporting across all of Finance
 - Planning requirements of all global functions
- ❑ The solution would cover Revenue, Capex as well as Workforce Planning.
- ❑ Integrated Hyperion Reporting solution to allow Planning changes to be instantaneous reflected in dashboards and reports.

Business Results

- ❑ A simplification and consolidation of planning, budgeting, forecasting and reporting processes. Reduced planning cycles by weeks.
- ❑ Management reporting will be timely, accurate and less labor intensive.
- ❑ Integrated Planning process with Oracle EBS will facilitate timely and accurate financial reporting.

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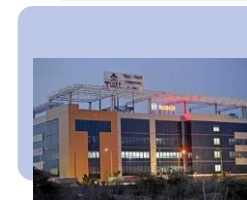
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